## **BOARD OF SELECTMEN**

The Arlington Board of Selectmen is pleased to submit to the residents of Arlington our annual report for 2006. The Arlington Board of Selectmen is composed of five elected individuals who are entrusted with the responsibility to set policy and oversee the management of the municipal functions of local government.

The Board of Selectmen underwent a Selectmen change with the retirement of Kathleen Kiely Dias. Kathleen was a Selectmen for twelve years and highly involved with the Tri-community Working Group. The Board thanks Kathleen for her years of service and commitment to preserving Arlington's traditions and values. At the same time, the Board of Selectmen welcomed Clarissa Rowe. Ms. Rowe brings strength of working knowledge in support of Arlington's open space preservation and expertise in conservation. The transition has been smooth and adds a fresh new approach to the Board.



Board of Selectmen
Standing (I-r) Diane Mahon, John W. Hurd, Clarissa Rowe,
Seated (I-r) Annie LaCourt and Kevin F. Greeley, Chairman.

#### **Financial Overview**

Arlington under the leadership of this Board, the School Committee, the Finance Committee and other Town leaders overcame the financial hurdles of the last couple of years through a disciplined program that included reductions in Town and School services, use of the Town's financial reserves to augment revenues, and reductions in operating costs achieved through flexible collective bargaining and increased benefit cost sharing by Town and School employees at all levels. The Town is in the second year of the 5-year strategic plan and with balancing of budgets and level budget planning, the Town is within the plan.

Chairman Kevin F. Greeley initiated preparations

for a Town-wide Summit Meeting, bringing to the table Arlington's financial leaders from the Board of Selectmen, Finance Committee, School Committee, Town Manager's Office, Town Department heads, and Assessor's Board. This group will meet quarterly to review options to keep the Town financially healthy.

#### **Selectmen Goals**

The Board of Selectmen met several times over the year to develop goals aligned with the financial plan and other Town objectives. Those goals are:

- Bicentennial participation and promotion of events.
- Long range financial /strategic planning process culminating in 5 year plan for FY 2011 and beyond.
- Develop strategy for addressing capital development and maintenance needs.
- Develop a long range planning, land use, and zoning policy, which addresses Business Development and Tourism
- Transportation Issues develop overall policy for the Town and solicit funding sources if necessary.
- Communications develop programs and policies.

#### 200th Anniversary Celebration

The Board of Selectmen enthusiastically supports and celebrates Arlington's 200th Anniversary. The Board approved changing the bottom header on all its official correspondence proclaiming the anniversary celebration. The Selectmen's Office is selling 200th Anniversary merchandise such as T-shirts, caps, mugs and bumper stickers. Many events are planned during the eighteenmonth celebration and the Board thanks the 200th Anniversary Celebration Committee for all their effort in the events planned.

#### **Town Day Celebration**

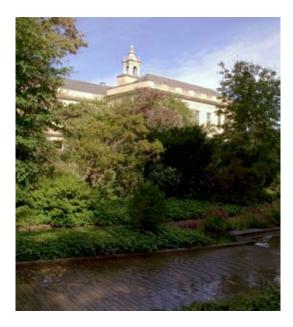
This year Arlington Town Day was exceptionally successful due to the incredible weather. Resident and vendor participation was higher than ever making it a fun packed day offering crafts, entertainment, food and children's activities. The Committee's focus on creating a mix of family activities and local crafts resulted in an overwhelming amount of thanks and praise from Town Day goers. The Board of Selectmen congratulates and thanks the Town Day Committee and in particular the Co-Chairs Kathleen Darcy and Marie A. Krepelka. The Board also thanks the many businesses and residents who contributed to make this day a success.

# Committee Acknowledgement: Transportation Advisory Committee (TAC)

The Board of Selectmen would like to acknowledge the exceptional work done by the TAC members. TAC was authorized in April of 2001 with eight citizen members and three Town Department members. The charge of TAC is to serve as an advisory committee to the Board of Selectmen. Their voluntary research and work is a tremendous asset to the Selectmen in determining direction on matters of transportation and parking through out the Town.

#### **Dedicated Team**

Arlington extends many thanks to Marie Krepelka, an integral part of the Selectmen's administrative office, for her perseverance in her ability to work under the challenges of her illness. I would also like to thank Jean Devereaux, Fran Reidy and Mary Ann Sullivan. They are exceptional employees dedicated to providing the best possible service to every person interacting with the Selectmen's Office.



#### TOWN MANAGER

Calendar year 2006 was my second full year as Town Manager. The year 2006 was again a year in which finances was the premier issue. The challenges facing Arlington, and most communities in Massachusetts, have increased dramatically over the last several years. Each year, it has become increasingly difficult to maintain the level of services. The tax revenue reductions at the state and federal levels, resulting from the slow economy and tax rollbacks, have been passed on to local governments. Already faced with their own revenue problems from the economy, local governments, particularly in Massachusetts, have been severely impacted by cutbacks in federal and state aid.

One of the single largest factors, however, was the more than \$3 million cut in state aid that the Town suffered in 2003. These funds have not been restored to any significant degree. Since then, the Town has had to make significant cuts in programs and has drawn down reserves in order to balance the budget.

Faced with a projected shortfall of \$4 million for FY 2006, which comes on the heels of drastic cuts of the last several years, it was deemed appropriate to evaluate whether it was time to go to the voters and let them decide whether to override Proposition 2 ½ and approve additional funds to retain the services at current levels. The last general override was more than 14 years ago and was the only general override passed since the imposition of Proposition 2½. It was decided by all the key officials that it was the appropriate time to ask the voters.

Rather than address the Town's financial problems on a stopgap basis, a multi-year plan was developed that proposed a five-year solution. A five-year plan, first proposed by Selectman Charles Lyons, required a greater override amount, \$6 million, but also came with commitments to contain increases in operating budgets and healthcare costs. The commitments are summarized as follows:

- Override funds will be made to last at least five years (FY2006-FY2010). No general override will be sought during this period.
- Healthcare and pension costs will be limited to increases of no more than 7% and 4% respectively.
- Town and school operating budgets will be limited to increases of no more than 4%. Should healthcare costs exceed the 7% limitation, operating budget increases shall be reduced below 4% accordingly.
- Reserves shall be maintained in amount equivalent to at least 5% of the budget.

The FY2008 budget is the third year of the five-

year override plan. As proposed, it provides for level services. Budget priorities have been retained, public safety and education being the top priorities. Overall personnel complements have been increased by two positions.

#### **Municipal Departmental Budgets**

Municipal departmental budgets, as proposed in the FY2008 budget, total \$27,125,700, which is an increase of \$1,025,159, or 3.93%.

Municipal Budget Increases						
Major Budget Increases						
Total Increase	\$1,025,159	3.93%				
Wages, Steps & Benefits	\$748,344					
Energy	\$188,474					
Reserve Fund	\$ 50,000					
Expenses	\$ 38,341					
Other Budget Increases						
School	\$1,411,860	3.99%				
Minuteman	\$383,587	13.26%				
Health & Pensions	\$1,026,588	5.20%				
Other Fixed Costs	\$111,050	13.07%				
Capital	\$341,443	4.26%				
Warrant Articles	(\$1,479,921)	(-59.8%)				
Non-Appropriated	(\$677,056)	(-6.85%)				
Total Municipal & Other	\$2,142,710	2.03%				

Of the increase, approximately \$664,197 is for collective bargaining increases, \$84,147 is for other personnel cost increases, \$188,474 for energy cost increases, \$50,000 for an increase in the reserve fund, and an increase of \$38,341 for expenses. The Po-



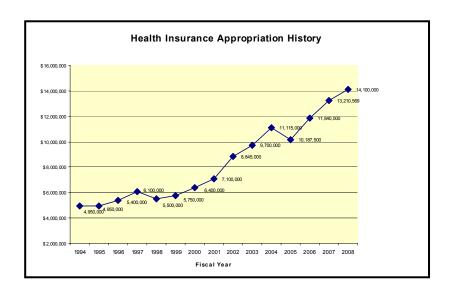
Brian F. Sullivan, Town Manager

lice Department has added a School Resource Officer which will be cost shared with the School Department and the Personnel Department has requested an additional person devoted solely to the administration of our health insurance program.

#### **Collective Bargaining and Healthcare**

Given the dramatic increases in healthcare costs, as illustrated in the appropriation history chart, working with our employees to explore all possible cost containment measures has been a top priority. The override commitment capping and linking operating budget increases (in large part wages) and healthcare cost increases makes this effort imperative.

Collective bargaining agreements with all the unions, with the exception of the Librarians, who have an agreement through FY2007, expired in FY2006. In the expired agreements, the unions agreed to increase employee contributions for HMO healthcare coverage from 10% to 15%. Contribution rates for Indemnity plans are already at 25%. The Town has reached agreements for new two-year contracts for FY2007 and FY2008 with AFSCME 680, SEIU, and Ranking Police Officers. Still being negotiated are agreements with Pa-



trolmen and Firefighters for FY2007 and FY2008, and Librarians for FY2008. The new agreements call for a 2.5% wage increase in FY2007 tied to increased healthcare co-payments for doctor visits, emergency room visits, and prescription drugs. An additional 0.5% increase will be implemented when a second higher level of co-payments is implemented which cannot be done until the final two unions (Patrolmen and Firefighters) have agreed. The second year, FY2008, calls for a 3% wage increase tied to a requirement that new hires, effective July 1, 2007, pay a HMO contribution of 25%, up from 15%. The increased co-payments and 15% HMO contribution rate have been implemented for retirees as well. The Board of Selectmen voted to implement a means test so that the increase will be waived for those retirees below a certain income level.

The result of all these healthcare changes is that the healthcare budget for FY2008 will increase less than 6%. For FY2008, healthcare costs are projected to increase \$741,324, or 5.85%. The chart, Health Insurance Appropriation History on the previous page, shows the history of healthcare appropriation increases since 1994. During this period the increases averaged 8%. Given the oversight required to administer multiple co-pay plans, multiple contribution rates, means tests, and to analyze and implement an opt-out plan and new fitness programs, it will require the addition of a staff position dedicated solely to administering the healthcare program.

## Retiree Healthcare Liability—OPEB fund

GASB 45, a new accounting standard to be imposed on all municipalities throughout the country, requires municipalities to include on their balance sheets the accrued liability for their retiree healthcare costs. Several years ago, private companies were required to do this. The result was great upheavals and drastic reductions in retiree healthcare benefits.

Currently retiree healthcare costs are funded on a pay-as-you-go basis, as is the case with social security, rather than fully-funding the benefits as employees earn them. GASB 45 essentially says that when an employee retires, there should be sufficient funds in an account to pay for the retiree's healthcare costs throughout their retirement. The last actuarial evaluation of the Town's unfunded liability placed it between \$109 million and \$174 million depending on the discount rate used.

This issue is nearly identical to the issue faced with pension systems back in the 1980's. At that time, cities and towns funded pension obligations on a pay-as-yougo basis. A new accounting standard then required that the accrued liability be carried on the balance sheet. Ultimately, communities were required by law to fullyfund their pension obligations over a long period of time, roughly forty years. The Town's system is now 65% funded and is required to be fully funded by the year

2028. Over this forty year period, the Town essentially has been paying off a mortgage for this debt. Once the mortgage is paid off, the Town's pension appropriation will drop significantly.

Arlington is one of the few communities in the State who have had special laws enacted to allow them to put funds aside to start funding this liability. There is approximately \$1.4 million in the fund now.

In FY 2008, the appropriation into the fund will consist of three components totaling approximately \$815,000. The first component is the accumulated reduction in the non-contributory pension appropriation. In FY 2008 it is estimated at \$310,000 and eventually in the future this will cap out at \$500,000. The second component is the savings from increased healthcare contribution rates and co-pays for retirees estimated at \$155,000. The third component is the Federal government Medicare Part D prescription drug reimbursement of \$350,000.

While this is a token amount when compared to the liability, the Town has at least been out front in recognizing and beginning to address the problem. Much more will need to be done over the next several years to begin addressing this issue in a meaningful way.

#### State Aid

In the FY2008 state aid budget proposed by the Legislature, state aid is increased \$227 million, or 5%. The two major increases are Chapter 70 school aid (exclusive of regional school aid) and lottery which are increasing \$188 million and \$15 million respectively. Due to a number of factors in the Chapter 70 school aid distribution formula which work to the disadvantage of Arlington, the Town will receive an increase of only \$221,450. The overall increase in FY2008 state aid for Arlington is \$304,817, or 1.7%. This still leaves Arlington \$1.3 million below what it received in FY2002. Exclusive of school construction reimbursements, in FY2002, the Town received \$17.3 million. In FY2008, the Town expects to receive \$16 million.

The report of the Municipal Finance Task Force, chaired by John Hamill, Chairman of Sovereign Bank New England, noted that "Massachusetts cities and towns are facing a long-term financial crunch caused by increasingly restricted and unpredictable local aid levels, constraints on ways to raise local revenue, and specific costs that are growing at rates far higher than the growth in municipal revenues. The Task Force recommended "...a revenue sharing policy that allocates a fixed percentage of state tax receipts to local aid".

Researchers at Northeastern University's Center for Urban and Regional Policy have documented the critical link between the financial health of municipalities and the future growth of the Massachusetts economy. They too have called for a new fiscal partnership between the State and local governments.

The Mass Taxpayers Foundation has also recommended that 40% of annual revenues from the state income, sales and corporate taxes should be dedicated to local aid. This would result in more than a \$1 billion increase in local aid. The new revenue sharing policy would need to be phased in over several years given the magnitude of the dollars involved.

The State must implement a revenue sharing formula that provides more aid to cities and towns on a consistent, reliable basis. It must recognize the limited revenue raising opportunities of communities like Arlington. Even its own measure of a community's ability to raise revenues shows that Arlington's ability is extremely limited compared to that of other communities. This has to be recognized in future aid distribution formulas.

#### **Town Financial Structure and Outlook**

Each year, for several years, the Town has had a structural deficit whereby the growth in revenues has not kept pace with the growth in costs necessary to maintain a level-service budget. The result has been a gradual erosion of services. The nature of the Town's structural deficit is illustrated in the chart below.

Typical Annual Growth	Typical Annual Growth					
Revenues						
Property Taxes	\$	2,100,000				
Local Receipts	\$	50,000				
State Aid	\$	<u>600,000</u>				
Total	\$	2,750,000				
Expenditures						
Wage Adjustments	\$	2,000,000				
Health Insurances/ Medicare	\$	1,300,000				
Pensions	\$	300,000				
Miscellaneous*	\$	1,000,000				
Total	\$	4,600,000				
Structural Deficit \$ (1,850,000)						
*utilities, capital/debt, special education, other						

The Town's fiscal condition was exacerbated in FY2003 and FY2004 as a result of state aid reductions in excess of \$3.3 million. After major budget reductions and the depletion of reserves, which carried the Town through FY 2005, the Town was facing a deficit of approximately \$4 million in FY2006.

The passage of a \$6 million Proposition 2 1/2 override in 2005 for FY2006 covered the \$4 million and allowed the Town to put into reserve the remaining \$2 million. One of the key commitments made as part of the Proposition 2 ½ override was that the funds would be made to last five years and that no override would be requested during that time. As previously stated, FY2008 is the third year of the five-year override plan. The plan is on target and has served the Town well. The plan requires tight controls over operating budgets and healthcare costs and provides a linkage between wages and healthcare costs. With these controls appropriately managed, the plan is designed to overcome the Town's structural deficit and provide sufficient resources to maintain services for at least the five year period. The Town's structural deficit still exists, it's just that the override provided more than enough funds in the first two years so that these surpluses could be used to fund the deficits of the last two years. The middleyear, FY2008, is essentially balanced wiithout any surplus or deficit. After the five years, however, the deficits will reappear.

#### Override Stabilization Fund (OSF)

As mentioned, in the first year, FY2006, \$2 million was put into an Override Stabilization Fund. In the second year, FY2007, an additional \$2 million was put into the fund. In the third year, FY 2008, \$100,000 is projected to be available to put into the fund. In the fourth year, FY 2009, it is estimated that approximately \$1.1 million will need to be withdrawn from the fund to balance the budget. In the fifth and final year, FY2010, approximately \$2.8 million is projected to be needed from the fund to balance the budget. After the fifth year, less than \$1 million would be left to offset a projected deficit of more than \$4 million leaving a projected net deficit in the sixth year, FY2011, of \$3.7 million. How these funds will be used is illustrated below.

If all the estimates hold, the override funds should enable the Town to fund existing service levels through the five years (through FY2010) but only by using the early year surpluses to fund the later year deficits.

	Override Stabilization Fund (OSF)							
	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011		
Balance Forward		2,064,528	4,247,109	4,519,993	3,616,656	984,366		
Deposits	2,064,528	2,100,000	100,000	0	0	0		
Withdrawals	0	0	0	(1,081,017)	(2,776,956)	(984,366)		
Interest at 4%	0	82,581	169,884	180,680	144,666	0		
Balance	2,064,528	4,247,109	4,516,993	3,616,656	984,366	0		

#### **Comparative Data**

There are a number of factors that contribute to Arlington's structural deficit—some common among all municipalities and some relatively unique to Arlington. Double digit increases in employee healthcare costs and energy costs affect all municipalities. State aid reductions have affected all municipalities, however, Arlington is among a small group of communities that were cut close to 20% as opposed to the state-wide average of 6%.

Some of the factors particular to Arlington include the fact that Arlington is a densely populated, fully built-out community (see Tables 1 and 2).

Table	e 1
Municipality	Pop Per Square Mile
BROOKLINE	8,410
ARLINGTON	8.180
3 WATERTOWN	8,026
4 MEDFORD	6,851
5 MELROSE	5,780
6 BELMONT	5,190
7 SALEM	4,986
8 STONEHAM	3,614
9 WINCHESTER	3,446
10 WEYMOUTH	3,174
1 RANDOLPH	3,075
12 WOBURN	2,940
13 NORWOOD	2,727
14 WELLESLEY	2,614
15 READING	2,388
16 NEEDHAM	2,293
17 NATICK	2,133
18 MILTON	1,999
19 LEXINGTON	1,851
20 CHELMSFORD	1,495
Ave w/o Arlington	3,842
Arlington	8,180

Revenue from growth in the tax base ranks next to last among a group of 20 comparable communities (Table 3). It is less than one-half of the state-wide average. Another indicator of the Town's ability and opportunity to raise revenues is a measure developed by the Department of Revenue called Municipal Revenue Growth Factor (MRGF). It measures a community's ability to raise revenue taking into consideration a community's tax levy limit, new growth, state aid, and local receipts. As you can see from Table 4, the state-wide average and average of the twenty comparable communities MRGF is 6.1 and 5.0 respectively. Arlington's is 3.9, nearly 56% below other communities in terms of ability to raise revenue.

Table 3			Table 4			Table 5	
l able 3	New Growth			FY2007		Tubic	FY2007
	Ave Last 3			Municipal			Commercial
Municipality	Yrs			Revenue			/Industrial
				Growth			% of Total
1 WOBURN	3.1%	М	unicipality	Factor		Municipality	Value
2 WATERTOWN	2.6%				'		-
3 LEXINGTON	2.5%		ILTON	6.5		1 WATERTOWN	32.4
4 CHELMSFORD	2.3%		HELMSFORD	6.0		2 WOBURN	27.0
5 BROOKLINE	2.2%		OBURN	5.9		3 NORWOOD	25.4
6 NEEDHAM	2.1%		ANDOLPH	5.4		4 NATICK	20.2
7 WELLESLEY	1.9%		ALEM	5.4		5 CHELMSFORD	17.6
8 WEYMOUTH	1.8%		EADING	5.2		6 SALEM	16.9
			ATERTOWN	5.2		7 WEYMOUTH	13.0
9 WINCHESTER	1.7%		EXINGTON	5.0		8 NEEDHAM	11.7
10 MILTON	1.7%		ATICK	5.0		9 LEXINGTON	11.5
11 READING	1.6%		ELLESLEY	4.9		10 RANDOLPH	11.4
12 BELMONT	1.5%		ORWOOD	4.9		11 WELLESLEY	11.1
13 NORWOOD	1.5%		ROOKLINE	4.8		12 MEDFORD	10.8
14 RANDOLPH	1.4%		EEDHAM	4.7		13 STONEHAM	10.6
15 MEDFORD	1.4%	_	TONEHAM	4.7		14 BROOKLINE	8.9
16 SALEM	1.3%		/EYMOUTH	4.6		15 READING	7.3
17 NATICK	1.2%		EDFORD	4.5		16 ARLINGTON	5.4
18 STONEHAM	1.2%		INCHESTER	4.4		17 BELMONT	5.2
19 ARLINGTON	1.2%		ELMONT	3.9		18 WINCHESTER	5.0
20 MELROSE	1.0%		RLINGTON	3.9		19 MELROSE	4.7
ZO WILLINGOL	1.070	20 M	ELROSE	3.8		20 MILTON	2.9
Ave w/o Arlington	1.8%	A	ve w/o Arlington	5.0		Ave w/o Arlington	13.3
Arlington	1.2%		rlington	3.9		Arlington	5.4
State-wide Ave	2.8%	St	tate-wide Ave	6.1		State-wide Ave	15.5

Another factor affecting the Town's financial structure is its tax base. The Town's tax base is nearly all residential—the commercial/industrial sector makes up less than 6% of the total. Table 5 (above) shows that Arlington's 5.4% commercial/industrial tax base ranks it 16<sup>th</sup> out of 20 comparable communities. The average of these communities is 13%, nearly triple that of Arlington. This affects not only the Town's ability to raise revenue, it places a heavier tax burden on the residential sector as there is almost no commercial/industrial sector with which to share the tax burden.

Notwithstanding this, the tax burden when measured several different ways is at or below the average of the 20 comparable communities. In fact, the Town ranks 13<sup>th</sup> in taxes per capita (Table 6), and 10<sup>th</sup> in taxes per household as a percent of median household income (Table 7). This despite the fact that Arlington's tax levy includes more than \$5 million in MWRA water and sewer debt that only one other community includes on its levy.

	Table 6	
	Municipality	FY2007 Taxes Per Cap
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	LEXINGTON WELLESLEY NEEDHAM WINCHESTER BELMONT BROOKLINE CHELMSFORD READING MILTON NATICK WOBURN WATERTOWN ARLINGTON STONEHAM NORWOOD SALEM MELROSE MEDFORD WEYMOUTH RANDOLPH	3,340 2,940 2,601 2,579 2,460 2,340 1,991 1,972 1,971 1,967 1,948 1,926 1,587 1,545 1,480 1,444 1,350 1,255 1,185
	Ave w/o Arlington	1,994
	Arlington	1,862

	Table 1	7
	Municipality	FY2007 Taxes Per Household As a % of 1999 Household Income
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	LEXINGTON WINCHESTER WELLESLEY BELMONT MILTON READING BROOKLINE NEEDHAM CHELMSFORD ARLINGTON SALEM STONEHAM NATICK MELROSE MEDFORD WATERTOWN RANDOLPH WOBURN WEYMOUTH NORWOOD	7.4% 7.0% 7.0% 6.8% 6.7% 6.2% 6.2% 6.1% 5.8% 5.6% 5.4% 5.4% 5.0% 4.9% 4.7% 4.5% 4.5% 3.5%
	Ave w/o Arlington	5.7%
	Arlington	5.8%

A look at how the Town's spending levels impact the Town's financial position shows that the Town's spending per capita is well below the state average and the average of the 20 comparable communities. In overall expenditures per capita, the Town ranks 17<sup>th</sup> and nearly 20% below the state-wide average (see Tables 8-12 next page). With spending well below the state-wide average and below comparable communities, and with revenue growth opportunities well below the statewide average and at the bottom of comparable communities, it is clear that the structural problem with the Town's finances lies with the revenue side of the equation as opposed to the spending side. Limited growth in the tax base, a tax base almost all residential, coupled with a \$3.3 million reduction in state aid, left the Town in 2005 with only two choices— significant budget cuts with the resulting service reductions or the first Proposition 2 ½ general override since 1991.

Table 8		Table	Table 9		
Municipality	FY2006 Gen Gov Expenditures Per Cap	Municipality	FY2006 Public Safety Exp Per Cap	Municipality	FY2006 Public Works Exp Per Cap
1 WINCHESTER	353	1 BROOKLINE	456	1 NORWOOD	619
2 RANDOLPH	248	2 WATERTOWN	412	2 RANDOLPH	235
3 NATICK	158	3 WOBURN	377	3 WATERTOWN	
4 BROOKLINE	152	4 NORWOOD	373	4 WELLESLEY	220
5 NORWOOD	137	5 NEEDHAM	372	5 LEXINGTON	211
6 NEEDHAM	136	6 MILTON	360	6 READING	185
7 BELMONT	133	7 MEDFORD	360	7 BELMONT	182
8 WELLESLEY	130	8 BELMONT	354	8 NATICK	175
9 LEXINGTON	128	9 NATICK	340	9 BROOKLINE	169
10 WATERTOWN	119	10 SALEM	335	10 CHELMSFORE	
11 ARLINGTON 12 READING	109 100	11 WINCHESTER	334	11 WINCHESTER	
13 CHELMSFORD	99	12 WELLESLEY	330	12 MEDFORD	160
14 SALEM	89	13 WEYMOUTH	329	13 WEYMOUTH	158
15 WOBURN	85	14 STONEHAM	323	14 MILTON	155
16 WEYMOUTH	81	15 LEXINGTON	309	15 WOBURN	139
17 MELROSE	80	16 READING	292	16 SALEM	134
18 MILTON	79	17 ARLINGTON	282	17 STONEHAM	134
19 STONEHAM	79	18 CHELMSFORD	274	18 ARLINGTON	134
20 MEDFORD	64	19 RANDOLPH	272	19 NEEDHAM	130
		20 MELROSE	256	20 MELROSE	122
Ave w/o Arlington	129			202	
Arlington	109	Ave w/o Arlington	340	Ave w/o Arlingt	on 193
State-wide Ave	121	Arlington	282	Arlington	134
		State-wide Ave	355	State-wide Ave	153

Table 11		Table	12
Municipality	FY2006 School Per Pupil Exp	Municipality	FY2006 Total Exp Per Cap
1 WATERTOWN 2 BROOKLINE 3 LEXINGTON 4 MEDFORD 5 WOBURN 6 WELLESLEY 7 NEEDHAM 8 NATICK 9 NORWOOD 10 WEYMOUTH 11 ARLINGTON 12 MILTON 13 BELMONT 14 WINCHESTER 15 RANDOLPH 16 READING 17 MELROSE 18 STONEHAM	15,032 14,929 12,600 12,233 12,225 11,494 11,291 11,092 11,015 10,855 10,841 10,585 10,374 10,139 10,032 9,765 9,571 9,359	1 LEXINGTON 2 WINCHESTER 3 WELLESLEY 4 NORWOOD 5 NEEDHAM 6 BROOKLINE 7 NATICK 8 BELMONT 9 READING 10 CHELMSFORE 11 WATERTOWN 12 MILTON 13 WOBURN 14 STONEHAM 15 SALEM 16 RANDOLPH 17 ARLINGTON 18 WEYMOUTH	3,129 3,030 3,008 2,867 2,794 2,768 2,732 0 2,589
19 CHELMSFORD  Ave w/o Arlington	<b>9,117</b> 11,206	19 MEDFORD 20 MELROSE	2,105 2,070
Arlington	10,841	Ave w/o Arlingt Arlington	on 2,648 2,181
State-wide Ave	11,188	State-wide Ave	2,556

## **Long Range Financial Projection**

The cornerstone of our strategic budgeting process is the long-range financial projection. Based upon analysis of internal and external factors impacting the Town's operations and finances, we have prepared the long-range projection (below). These projections will, of course, have to be modified as events unfold, but we believe that they are reasonable for fiscal planning purposes.

Five Year Financial Plan FY 2007 - FY 2012						
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012
I REVENUE						
A. State Aid	15.600.746	15.980.823	16.580.823	17,180,823	17.780.823	18.380.823
School Construction Aid	2,269,282	2,194,022	2,194,022	2,194,022	2,194,022	2,194,022
B. Local Receipts	8.172.024	8.834.256	8,884,256	8,934,256	8,984,256	9.034.256
C. Free Cash	2,084,695	954,736	1,300,000	1,300,000	1,300,000	1,300,000
D. Stabilization Fund	0	0	0	0	0	0
E. Overlay Reserve Surplus	400,000	500,000	400,000	400,000	300,000	300,000
F. Property Tax	76,778,350	78,983,969	81,013,995	83,216,555	85,486,569	87,809,822
H. Override Stabilization Fund			1,081,017	2,776,956	984,366	
TOTAL REVENUES	105,305,097	107,447,806	111,454,113	116,002,612	117,030,036	119,018,923
II APPROPRIATIONS						
A. Operating Budgets						
School	35,363,743	36,775,603	38,246,627	39,776,492	41,367,552	43,022,254
Minuteman	2,893,035	3,276,622	3,407,687	3,543,994	3,685,754	3,833,184
Town Personnel Services	19,880,738	20,926,813	21,763,886	22,634,441	23,539,819	24,481,411
Expenses	8,434,905	8,722,073	9,044,790	9,379,447	9,729,300	10,092,203
Less Offsets:						
Enterprise Fund/Other	1,535,102	1,843,186	1,916,913	1,993,590	2,073,334	2,156,267
Tip Fee Stabilization Fund	680,000	680,000	680,000	680,000	680,000	680,000
Net Town Budget	26,100,541	27,125,700	28,211,762	29,340,298	30,515,785	31,737,348
MWRA Debt Shift	5,593,112	5,593,112	5,593,112	5,593,112	5,593,112	5,593,112
B. Capital budget						
Exempt Debt Service	3,143,808	3,114,096	2,904,056	2,810,551	2,727,097	2,638,046
Non-Exempt Service	3,950,037	4,431,942	4,535,287	4,720,085	5,180,547	5,267,337
Cash	917,458	806,708	864,250	854,750	883,927	891,700
Total Capital	8,011,303	8,352,746	8,303,593	8,385,386	8,791,571	8,797,083
C. Pensions	6,496,453	6,706,716	6,974,985	7,253,985	7,544,144	7,845,910
D. Insurance	14,082,511	15,009,885	16,060,577	17,184,817	18,387,755	19,674,897
E. State Assessments	2,605,385	2,683,277	2,750,359	2,819,118	2,889,596	2,961,836
F. Offset Aid - Library & School	75,461	75,761	75,761	75,761	75,761	75,761
G. Overlay Reserve	1,194,924	600,000	600,000	800,000	600,000	600,000
H. Other Crt Jdgmnts/ Snow Deficit  I. Warrant Articles	413,733 374,896	253,409 894,975	300,000 929,649	300,000 929,649	300,000 929,649	300,000 929,649
			929,049	929,049	929,049	929,049
J. Override Stabilization Fund K. TOTAL APPROPRIATIONS	2,100,000 105,305,097	100,000 107,447,806	111,454,112	116,002,612	120,680,679	125,371,034
BALANCE	(0)	(0)	0	0	(3,650,642)	(6,352,110)
5/15/1102	(0)[	(0)[	• • • • • • • • • • • • • • • • • • • •	<u> </u>	(0,000,042)	(0,002,110)
Reserve Balances						
Free Cash	1,221,870	1,554,736	1,000,000	1,000,000	1,000,000	1,000,000
Stabilization Fund	2,375,252	2,470,262	2,569,072	2,671,835	2,778,709	2,889,857
Override Stabilization Fund	4,247,109	4,516,993	3,616,656	984,366	0	0
Tip Fee Stabilization Fund	3,545,977	3,007,817	2,448,129	1,866,054	1,260,697	631,124
Municipal Bldg Ins. Trust Fund	674,406	680,757	697,675	725,582	754,605	784,790
TOTAL:	12,064,614	12,230,564	10,331,533	7,247,838	5,794,011	5,305,771
% of General Fund Revenue	11%	11%	9%	6%	5%	4%

On the revenue side, we have made the following assumptions:

### **Revenue Assumptions:**

<u>Overall revenues:</u> are expected to increase 2.03% in FY 2008. Future years ranges from 0.89% to 4.08% depending on our the of the Override Stabilization Fund.

<u>Tax Levy:</u> Projected to increase 2.87% in FY 2008 and thereafter between 2.5% and 2.7%.

<u>Regular Levy:</u>  $2\frac{1}{2}$  % plus new growth of \$400,000 in FY2008 and \$450,000 thereafter.

Debt Exclusion: Actual debt for Proposition 2 ½ debt exclusion school projects minus state reimbursements. <u>MWRA Water and Sewer Debt:</u> Amount from FY2007 held level as voted by Board of Selectmen.

State Aid: Projected to increase 2.44% in FY2008, based upon the Legislature's budget, and then increased by \$600,000, or approximately 3.5% thereafter.

<u>School Construction Reimbursement:</u> Projected to decrease \$75,260 in FY2008, due to an audit adjustment for Brackett School and then held level. Local Receipts: Increased \$50,000 each year except in FY2008. Estimates are based on actual receipts received in FY 2006.

<u>Free Cash:</u> Typically appropriate one-half of certified amount. In FY2007 we used \$1.9 million, \$325,000 more than customary practice. The amount used in FY 2008 reflects a decrease to compensate for this one-time usage. Use is maintained at \$1.3 million each year thereafter in anticipation of smaller certified balances.

Overlay Reserve Surplus: Use \$500,000 in FY2008 and then held at \$400,000 in FY 2009 and FY 2010 dropping in the next several years. There is a reasonably good chance that the actual surplus could be greater. If they are, it would simply serve to reduce the deficit in FY2011.

Other Revenues: In FY2009, \$1.1million is drawn down from the Override Stabilization Fund. In FY2010, \$2.8 million is drawn down from the Fund leaving a balance of less than \$1 million for FY2011. FY 2010 is the final year of the 5 Year Override Plan.

#### **Expenditure Assumptions:**

School Budget: In accordance with the override commitment, capped at 4% less any amount above a 7% increase for employee healthcare. In FY2008, we have been able to increase the budget by the full 4%. Minuteman School: In FY2008, assessment increased by 13.26%. Thereafter, increases projected at 4%. Municipal Departments: In accordance with the override commitment, capped at 4% less any amount above a 7% increase for employee healthcare. In FY2008, we have been able to increase the budget by

the full 4%.

<u>Capital Budget</u>: Based upon the 5 year plan that calls for dedicating approximately 5% of revenues to capital spending.

<u>Exempt Debt</u>: Actual cost of debt service for debt exclusion projects. Declining debt service over the next several years.

Non-Exempt Debt: Increasing based on major projects over next several years including the fire stations. <u>Cash:</u> In FY2008, CIP calls for \$806,708 in cash-financed projects. Thereafter, amount averages closer to \$900,000.

<u>MWRA Debt Shift:</u> In FY2008, level-funded at the FY 2007 level. Amount held level thereafter.

<u>Pensions:</u> In FY2008, increased 3.24%. Thereafter increased 4%.

<u>Insurance (including healthcare)</u>: In FY2008, projected increase of 6.59%. Thereafter, capped at 7%. Any amount above 7% reduces municipal and school budgets.

<u>State Assessments:</u> Based upon preliminary cherry sheets, increased 3% in FY2008. Thereafter, increased 2.5%.

<u>Offset Aid:</u> These grants to schools and library are increased slightly in FY 2008 based upon preliminary cherry sheets thereafter held level.

<u>Overlay Reserve</u>: This reserve for tax abatements is increased in revaluation years which is every three years starting in FY2007. In non-revaluation years, it is reduced to \$600,000.

<u>Other:</u> Court judgments or deficits including snow removal, revenue, etc., are estimated at \$253,409 in FY2008 and \$300,000 thereafter.

Warrant Articles: In FY 2008, includes \$325,000 for revaluation and \$465,000 for Retiree Healthcare along with an allowance of approximately \$100,000 per year for typical warrant articles. Future years include Medicare Part D appropriation to the OPEB account. This would also include any amount deposited into Override Stabilization Fund.

### **Capital Improvements Program**

The Town's capital improvements program policies call for the allocation of approximately 5% of the general fund revenues to the capital budget. This is exclusive of dedicated funding sources such as enterprise funds, grants, and proposition 2 ½ debt exclusion projects. Our existing non-exempt debt is \$5,036,275 of which \$634,143 is paid by the water/sewer enterprise fund. The additional new non-exempt debt service is estimated at \$72,060 of which \$2,250 will be paid from the Veterans' Memorial Rink Enterprise Fund to pay for the new rink chiller.

The Cemetery funds will pay \$40,000 for replacement of fences and restoration of stones and tombs. Our existing exempt debt service is \$3,114,096. The total capital budget for FY2008 is estimated at \$8,352,746. For FY 2008, expenditures for the capital budget are as follows:

Capital Expenditures	
Bonding	\$3,202,660
Cash	806,708
Other	3,337,500
Total	7,384,368

Major projects to be funded in FY2008 include \$828,000 for public safety vehicles and equipment including a fire engine and upgrading the radio system; \$563,000 for public works vehicles and equipment; \$412,760 for building repairs at the Town Hall, Library, Community Safety Building, and the Public Works yard; \$269,000 for repairs to facilities under the jurisdiction of the Redevelopment Board; \$580,000 for repairs and improvements to the High School, Stratton School, and Thompson School; \$900,000 for roads, sidewalks, and culvert; \$436,100 for park renovations including \$361,100 for Pheasant Ave/Stratton School field and playground, and \$298,800 for Town and school technology software and hardware. Also included from the water and sewer enterprise fund is \$1,300,000 for water system rehabilitation, \$740,000 for sewer system rehabilitation, \$200,000 for lift station upgrades, and \$250,000 for a jet truck.

Major capital expenditures in our 5-year plan include the fire station renovations, renovations to the community safety building, and an upgrade of our rink including replacement of the rink floor and boards.

#### **School Construction**

In July of 2004, the Governor signed Chapter 208 and Chapter 210, of the Acts of 2004 into law, which makes substantial changes to the School Building Assistance (SBA) Program. This legislation (Ch. 208) transfers responsibility for the School Building Assistance Program from the Department of Education to the Massachusetts School Building Authority (MSBA), under the Office of the State Treasurer. The Authority is a new and independent governing body comprised of seven members.

The reform legislation (Ch. 210) dedicates one cent of the state sales tax to the new off-budget school building trust. This funding will be phased in between now and 2011. Funding will no longer be subject to an annual appropriation from the Legislature and approval of the Governor. The state is providing \$1 billion in bond

proceeds and an additional \$150 million in cash. The new trust is responsible for paying old contract assistance totaling \$5.5 billion over the next 20 years, while financing the current waiting list amount of \$5.5 billion (and growing) over the next 3 years. A major feature of the new law is the up-front cash grant program. When a project is approved for funding, the program will make a single payment for 75% of the full amount of the state's reimbursement. The balance of the state share will be paid when the project audit is completed. There are currently 425 school construction projects on the waiting list. The new legislation intends to fund all 425 projects in the next 2½ years.

Chapter 208 imposes a moratorium on the approval of new school construction projects by the MSBA until July 1, 2007. Communities may submit these projects for approval at the close of the moratorium. The MSBA has warned communities against proceeding with a project without its prior approval and its active involvement right from the feasibility study phase. Such action would be contrary to the requirements and process of the program and there is a strong risk that the project would not be funded. At the conclusion of the three-year moratorium, the authority will use \$500 million per year to finance new projects. Projects will be funded to the extent that money from the sales tax will allow. Projects that cannot be funded will be rejected and automatically reapplied for the following year. There will not be a waiting list. Reimbursement rates are based on community factors and incentive points. The base percentage is 39%.

The lack of a waiting list creates a major problem for cities and towns because now communities will have no idea whether their project will be funded. At least before, you were put on a list and knew that eventually you would receive funding. Given the lengthy moratorium, there is a growing backlog of projects that will be competing for limited dollars.

The MSBA conducted a condition assessment of every school building in the State. The ratings were 1 through 4, with 4 being the poorest condition. Less than 3%, or 62 schools, fall within category 4. Seventysix percent of the schools received a rating of 1 or 2, meaning that they are generally in good condition with few building systems that may need attention. This leaves 21% that fall within category 3. The Thompson was rated 3, a relatively poor condition, and the Stratton a 2. While the condition of the school is one factor in the criteria for funding, it is only one of eight criteria. Actually, replacement of obsolete school buildings is ranked next to last in terms of priority. Based upon the little information available at this time, it would not be unreasonable to expect funding for Thompson School in the 4 to 7 year range. Stratton would likely be significantly longer.

Sometime after July 1, 2007, when the MSBA lifts the moratorium and decides what projects will be funded in the first year, we will have a much better understanding of the number of the projects competing and how the criteria will be applied. The School Facilities Working Group is recommending at this time that both schools wait until the State funding picture becomes clearer.

The Capital Planning Committee has put a "place holder" of \$50,000 per year into the Capital Plan to allow for urgent (but non-reimbursable) renovations such as the restrooms. Following the requests of the School Department and the recommendations of the School Facilities Working Group, the Capital Planning Committee is planning a future expenditures level of \$150,000 per year, principally for the Stratton, to insure a long term program to maintain and upgrade this capital asset. Specific detailed requests for both the Stratton and Thompson will be reviewed by the Capital Planning Committee and presented to Town Meeting for approval on an annual basis. As the policy and direction of the MSBA becomes clearer, the Town will be able to prepare a more definite plan for rebuilding the Thompson and Stratton schools.

The School Facilities Working Group has also recommended that the potential sale of two unused schools, the Parmenter and Crosby, which are currently rented out, be considered and that the proceeds be put into a fund to be used to help fund these school projects.

#### **Retirements and New Hires**

Patsy Kraemer, Director of Human Services, retired after 35 years of service to the Town. Patsy performed outstanding service to the Town and worked tirelessly to help citizens in need. After Patsy's departure, the department was reorganized with Recreation being split off as a separate department.

Joseph Connelly was hired as the new Director of Recreation. Joe was serving as Recreation Director in Winchester and brings a wealth of experience and professionalism to the new department. In his short tenure, he has been able to implement a number of new programs and has enhanced existing programs.

Christine Connolly was appointed as the Director of Health and Human Services. Christine is a real rising star in the organization has already been recognized beyond the Town for her talent and innovation in the human services field.

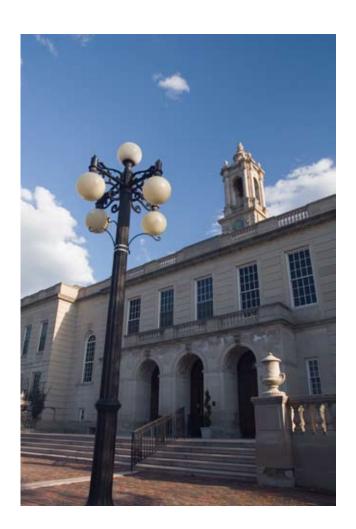
During the year Joan Roman was hired as the Town's new part-time Web Manager. Joan has brought a great deal of enthusiasm and tireless work to the position. She has built it into one of the premier municipal websites. The Town even received an award for its extensive public information maintained on the site.

After serving nearly four years as Public Works Director, John Sanchez left to take over the same position in Burlington. John was the consummate professional and brought a great deal of innovation to the department. He will be missed.

#### **Dedicated Team**

Arlington is very fortunate to have so many talented citizens willing to volunteer their time to serve the Town in various capacities including Town Meeting and Boards and Commissions. Together with our elected leaders, management team and employees, they make Arlington the special community that it is.

My thanks to the Board of Selectmen for its leadership and support this past year. Special thanks also to the Town's department heads who are truly top notch. Deputy Town Manager Nancy Galkowski has been an invaluable asset to me and the Town. I would also like to thank my office staff, Gloria Turkall and Domenic Lanzillotti. They are exceptional public employees dedicated to providing the best possible service to each and every person interacting with the Town Manager's Office.



## 2006 State of the Town Kevin F. Greeley, Chairman Arlington Board of Selectmen

Thank you, Jane and Vision 2020. Thank you Gordon Jamieson. I am feeling lucky and proud this evening. Proud to be a member of the Arlington Board of Selectmen and lucky that this year I get to deliver this address. In thinking about tonight, over the last 17 years, 6 times my colleagues have chosen me to represent them as Chairman – 3 overrides, 4 debt exclusions, retirement of Don Marquis, and subsequent selections of Phil Farrington and Brian Sullivan — I'll get it right yet!

We are on the eve of Arlington's 200th anniversary. What is the state of this Arlington?

Ask what do we value here in Arlington?

Jimmy Carter dedicates his book Our Endangered Values "to our children and grandchildren for whom America's basic moral values must be preserved."

Billy Joel's 2000 Years

This is our moment here at the crossroads of time. We hope our children will carry our dreams down the line. They are the vintage – what kind of life will they live? Is this a curse or blessing that we give?

Value: Webster's – "relative worth or importance..."

What have we valued throughout Arlington's history. We have valued leadership and service to Arlington – especially women – consider the following examples:

Squaw Sachem: From Hebert Meyers' paper Red Coat Flankers In Menotomy he references: History of Winchester By Henry Smith Chapman "..the Squaw Sachem, though she may have owed her rule to extraordinary and unhappy conditions, must have been a women of parts and character to have retained, as she did, authority for some thirty years. She it was with whom Governor Winthrop dealt when the settlement of this part of the country was undertaken, and they always treated her and spoke of her with respect. She married after Nane-pash-e-met's death, the chief medicine man of the tribe, whose name was Webcowet, but seemingly surrendered to him none of her pre-rog-a-tives."

Surrended none of her pre-rog-a-tives – her rights and powers.

Arlington has seen others throughout history: Mother Batherwick, in 1775 on the banks of Spy Pond was harvesting flowers, she came upon a group of retreating Red Coat soldiers – forced them into the center of town. Robbins sisters, Caira, Eliza, and Ida – in the 1800's civic service and civic vision for the maintenance of the culture, pride, and education of all Arlingtonians. Ida served in the first representative Town Meeting and then on the School Committee. They gifted Arlington

with their home, our library, our Town Hall and the surrounding gardens. Georgiana Peatfield, late 1800's first woman to hold elective office on the Arlington School Committee – 30-40 years before women were given the right to vote in the United States. Ann Mahon Powers, first woman to serve on the Arlington Board of Selectmen. Peg Spengler, first woman elected to the Arlington Board of Selectmen. To today, The Executive branch of Arlington's Government is controlled by three women, none of whom intend to surrender any of their pre-rogar-tives.

Diane Mahon, your loyalty and the amount of time and energy you put into being a Selectman. Annie Lacourt, worked together on overrides and debt exclusion and the energy and smarts you bring to the Board. Clarissa Rowe, this dance is new but not the music. We have worked together on more than a few issues before Town Meeting. These are just a few of the names we know and remember, but let us never forget the thousands of other women who gave service to this Town as mother's, voter's, business owners and workers.

Congratulations to all women of Arlington, you most certainly have come a long way. Not just women have exemplified great leadership and service to Arlington. Jack Hurd, exemplifies service to Arlington. He was re-elected by a resounding victory across town. He has proven he's not just East Arlington's Selectmen, he is respected and appreciated from Medford/Winchester to Belmont, and from Cambridge to Lexington. Jack and I are "townies," doesn't matter townie or newbie or temporary visitor, it's a choice that we make to live in this town. Whether here for 45 years or minutes we are all Arlington. They, Jack and I are backed up by Marie, Mary Anne and Jean.

On the eve of our 200th anniversary, we must work to celebrate service and leadership and other values as well. Is this a curse or blessing that we give to Arlington's future generations? Preserve our values?

SERVICE: In all its forms elected and appointed. Marie Krepelka, cancer and service; Kathleen Dias, quiet dignified service; John Bilafer, not always quiet; Charlie Lyons, two times Charlie has brought national attention to Arlington; Brian Sullivan, has just started his service, but has already shown his commitment to our values. Public Service, the management team; Our educators, police, fire, and public works; Volunteer Service, Patricia Fitzmaurice, Jane Howard (2020), Elsie Fiore (Arlington's Open Space).

We Value EDUCATION: Must be our first priority – O'Neil Formula "Education is a journey not a destination."

We Value COMMUNITY: as defined by those members of it. Those living and working together who

are tolerant of differing perspectives and come together when it's necessary to preserve our values.

Symmes Hospital is an example. First we fought at every level to keep her here. Next we took a bold step and with the voters we purchased the property – not to be developers – but to control those who would develop it and try to as much as possible to preserve what we value: Open Space, Revenue neutral, Preserve medical services. Minimize the impact on the neighborhood and our Schools, (and) Provide affordable housing for Arlingtonians. We are just about at the end of the process and I believe all of these goals have been achieved and soon to transfer ownership to EA Fish. The work that has gone into this by the Board of Selectmen, the Symmes Advisory Board, Town Meeting and the Redevelopment Board. On one part of the proposal whether to set aside a part of the land in advance of the sale for affordable housing - 9 public sessions. Service that has gone into this project

We Value DEBATE: Town Meeting – from its start in colonial times; Here where we define and act on those things that we value; Must always remember we attack issues not issuers.

We Value LAND & COMMERCE: Started because the mill drops 150' from Lexington to Cambridge. Captain Cook's mill.

Of course this exercise caused me to think on what I value. I value my values that came from Arlington; I have lived in Precincts 16, 6, 18 and 11. I attended the Cutter, Locke, Jr High West and Arl Catholic HS. I've been a registered member of all 5 catholic parishes. I have worked for the Public Works, Water, Paint, Tree and Cemetery Departments. Collected trash and plowed snow. I have been a 20 year member of Town Meeting representing 4 precincts. I am into my 18th year as one of your Selectmen. I think of Arlington like in the words of the Town I have Loved So Well!

To preserve our values I believe we must do the following: Honor our commitments to the voters. To rebuild the Stratton and Thompson Schools. To navigate through the development of the Symmes Property. Support the Lyon's 5 Year Plan of no new taxes and capping budgets at 4%. Continue to keep education as our top priority. We must preserve Town Meeting. Improve working conditions for all our employees. Provide a safe community for residents and businesses to thrive. Continue to honor service – start with how to celebrate Arlington's 200 years.

Billy Joel's 2000 Years

There will be miracles, after the last war is won Science and poetry rule in the new world to come.

Prophets and angels gave us the power to see.

What an amazing future there will be.

There will be an amazing future for Arlington because there has already been an amazing past.

What is the state of this town?

This land of Squaw Sachem, the Pawtuckets, Abnaki's and Wampanoags'?

This Menotomy the land of the swift running water?

This West Cambridge in 1807?
This Arlington on the eve of 200 years?

The state of this town is excellent because of her values and because it's the Town we have all loved so well!



Spy Pond